#### Nassau Coliseum

Uniondale, New York





Sterling Equities
New York Mets Development Corp
Blumenfeld Development Group







#### Outline

Site Plan

Coliseum Improvements

Hotel & Convention Center

Smart Style Development

Residential Tower Development & Next Generation Housing

Monorail / Light Rail

Minor League Baseball Stadium

Veterans Memorial Park

Construction Costs, Zoning & Taxes

Proposal Highlights







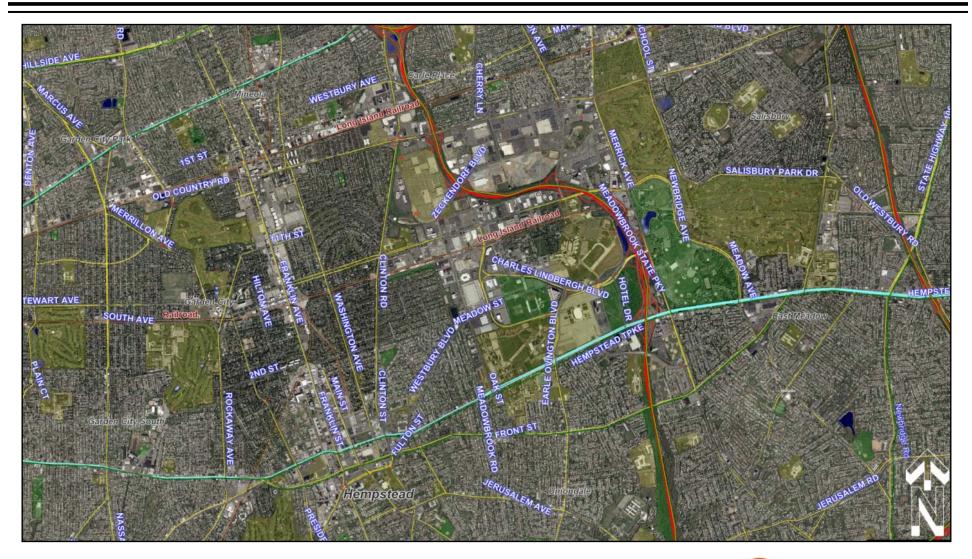
# Site Plan







# **Existing Site**

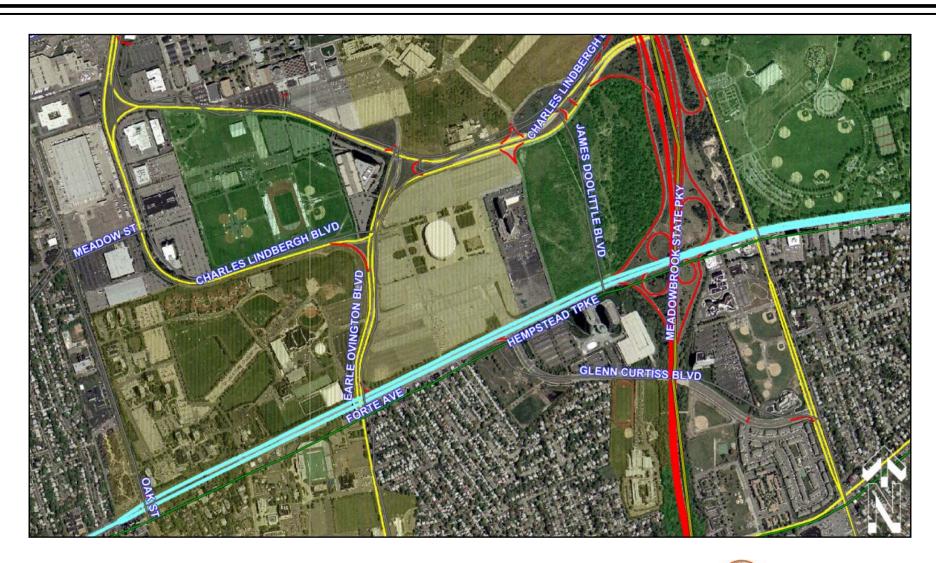








# **Existing Site**

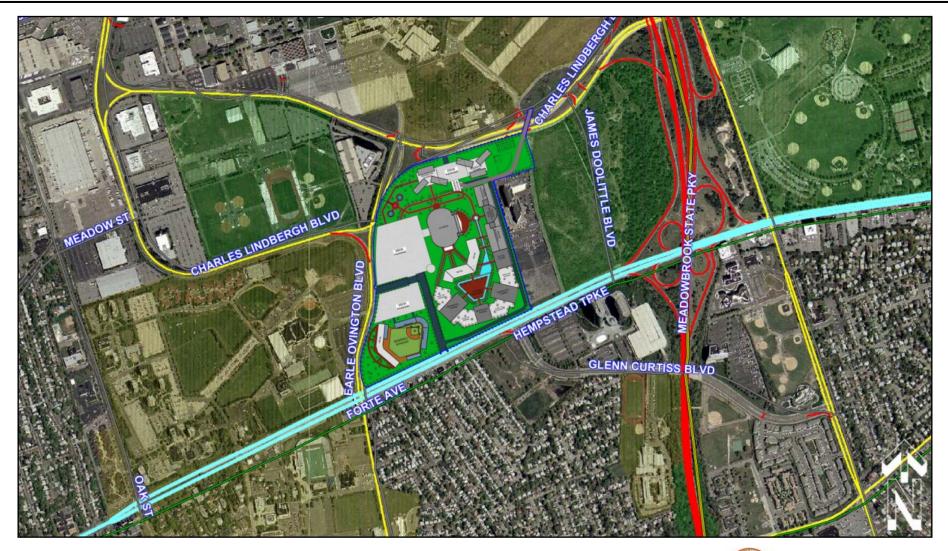








#### Proposed Site Plan









# Rendering









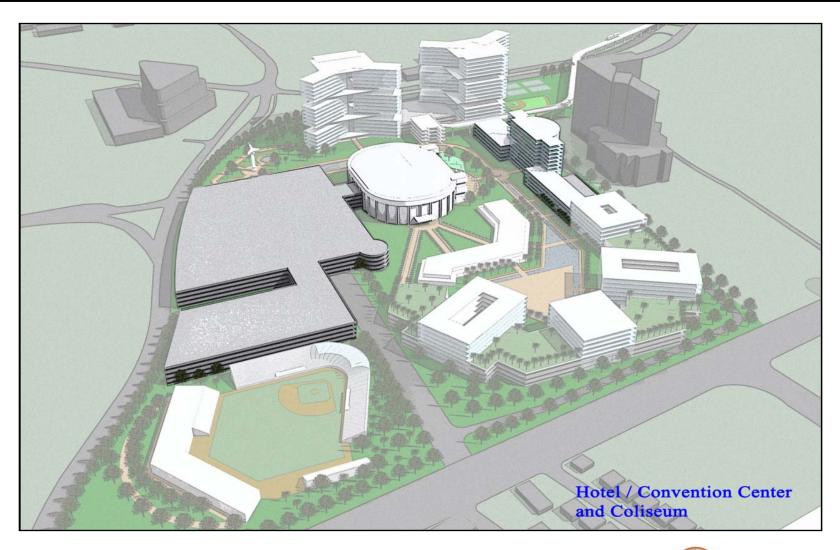
# Coliseum Improvements







#### Site Plan

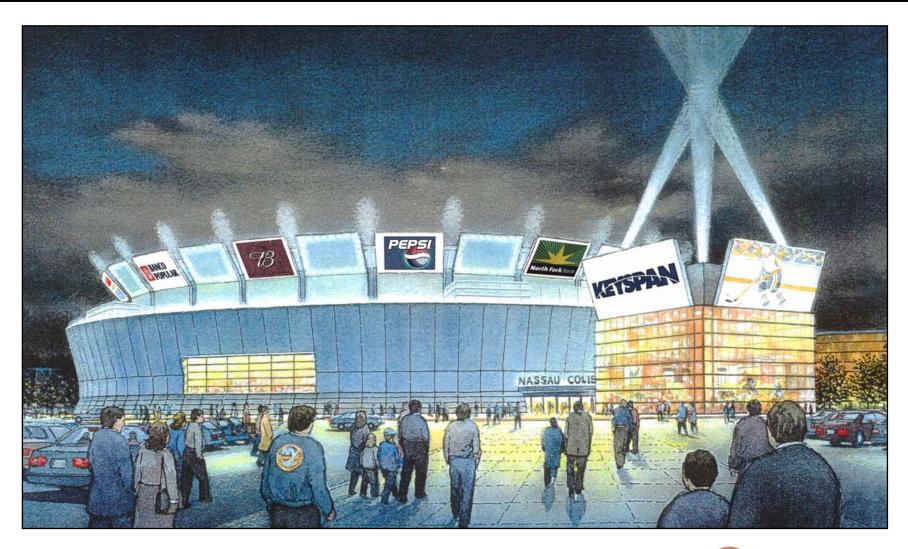








#### Nassau Coliseum









#### Coliseum Improvements Budget

**Total Amount** 

Parking Decks \$100 Million

Coliseum Improvements \$200 Million

**TOTAL** 

\$300 Million







#### Coliseum Parking

	<b>Total Parking</b>	# of Levels
Parking Deck # 1 (Adjacent to Coliseum)	8,130 spaces	5 levels
Parking Deck # 2 (Adjacent to Stadium)	4,200 spaces	6 levels

TOTAL 12,330 spaces







#### Coliseum Improvements

Expansion of main concourse

Enlarged ticket lobby and windows

Islanders team store within Coliseum

Additional novelty outlets and concession stands

New sports bar and restaurant

New Upper Concourse with vertical transportation

First aid room







## Coliseum Improvements

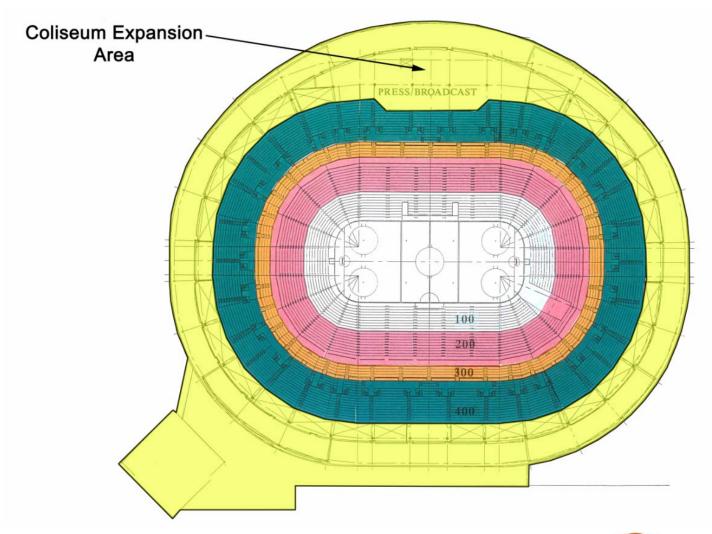
	Current	Proposed	<u>Increase</u>
Seating Capacity	16,300 seats	17,700 seats	9%
Premium Box Suites	380 seats	1,000 seats	163%
Point-of-Sale Count	48 booths	155 booths	223%
Handicap Seating	22 seats	179 seats	714%
Men's Bathroom Facilities	49 stalls	118 stalls	141%
Women's Bathroom Facilities	37 stalls	177 stalls	378%







#### Nassau Coliseum – Proposed Bowl Plan

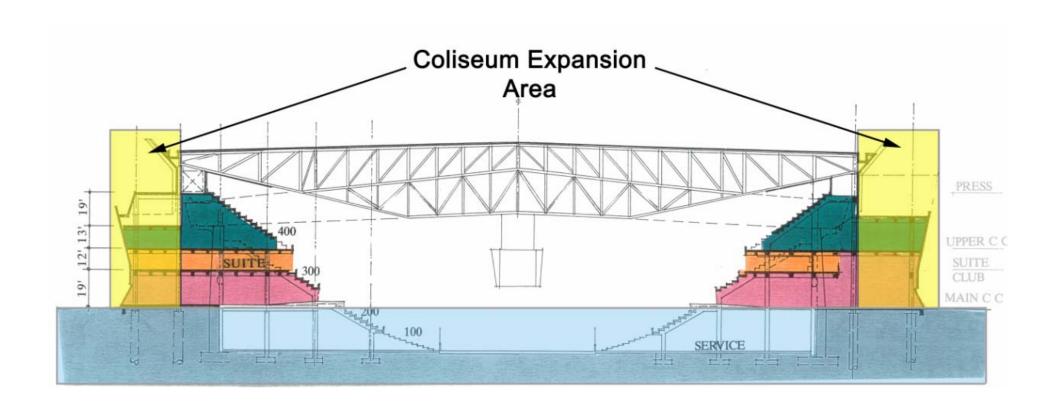








#### Nassau Coliseum – Proposed Sectional

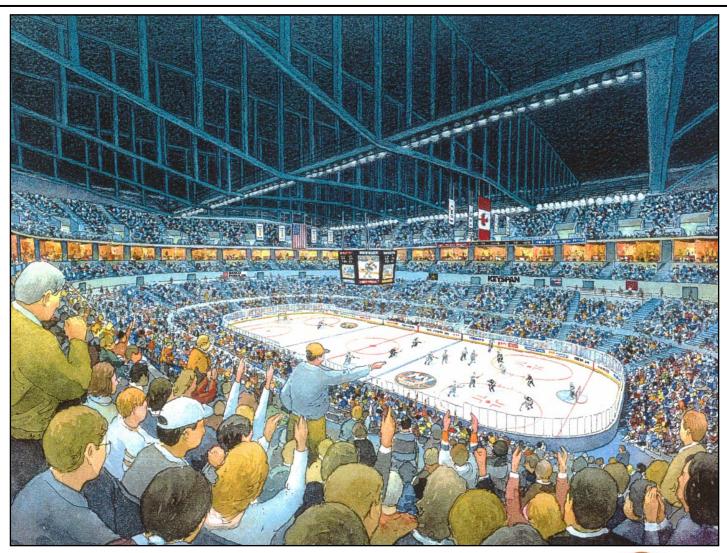








## Nassau Coliseum – Proposed Bowl Plan









#### Coliseum Renovation Schedule

# The proposed Coliseum improvements will be done in phases as to minimize disruption to the hockey season.

#### **Coliseum Renovation Schedule**

	Time Period
Preliminary Design	6 months
Construction Documents	6 months
Approval Period	6 months
Construction Period	18 months
TOTAL	36 months
	3 years

If the Islanders could relocate during renovation, the Construction Period would take <u>one year to complete</u>.







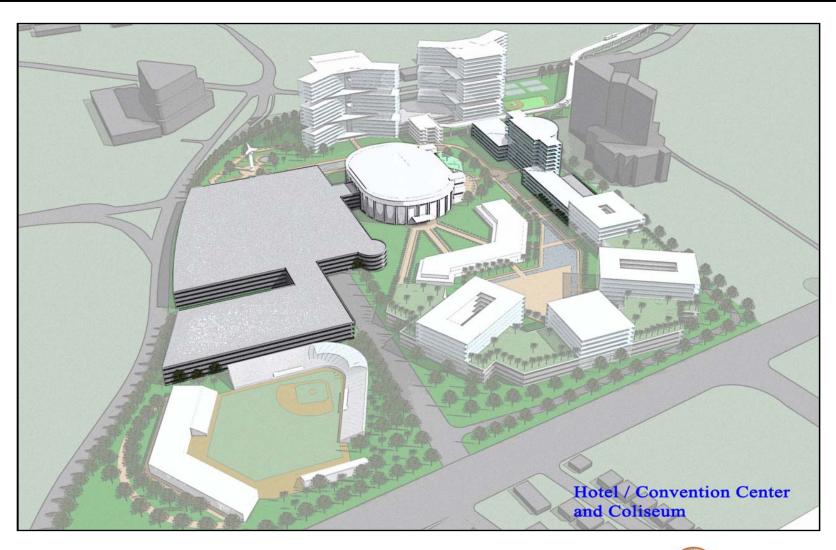
# Hotel & Conference Center







#### Site Plan









# Rendering









#### Hotel & Conference Center

200 Hotel Rooms

Approximately 100,000 SF of exhibition space

Ballrooms and reception halls

Spa and Health Club

Trade show galleries







# **Smart Style Development**

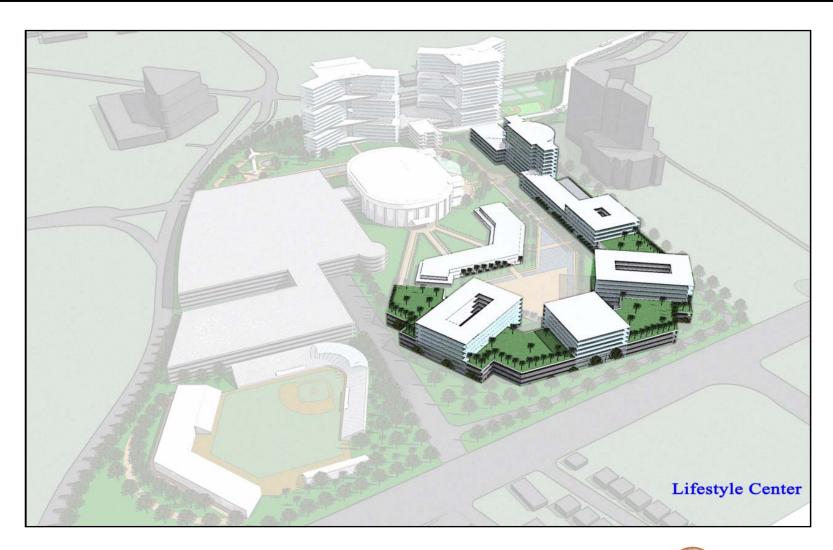
Life Style Center







#### Site Plan









# Rendering









#### Smart Style Development









#### Mizner Park, Boca Raton

















# Reston Town Center, Virginia













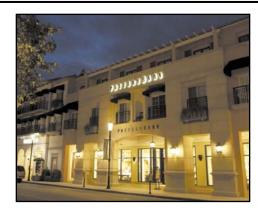




# City Place, West Palm Beach



















#### Life Style Center

CRC will create a Life Style Center hybrid in which residential and commercial space is flanked by retail, restaurants, a sports complex and convention center.

#### <u>Size</u>

Retail 1.0 Million SF

Life Style Residential 700 Thousand SF

Office 500 Thousand SF

TOTAL 1.2 Million SF







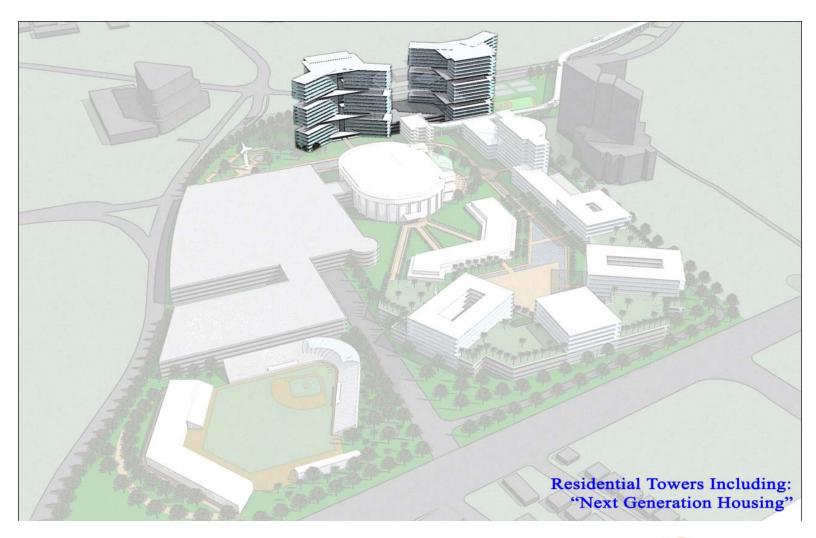
# Residential Tower Development including Next Generation Housing







#### Site Plan









# Rendering









#### Next Generation Housing

- 20% will be allocated as Next Generation Housing.
- The Residential Towers will include Next Generation Housing, senior housing and market rental apartments.
- CRC will provide one, two and three-bedroom units as Next Generation Housing and market rate units creating opportunities for a variety of household types from single workers to families.
- Next Generation Housing units will rent at the then current prevailing HUD and the New York State Housing Finance Agency guidelines. Currently, these rates are approximately \$740 for one bedroom, \$885 for two bedrooms and \$1,025 for a three-bedroom unit.







# Monorail / Light Rail







# Rendering









### Monorail / Light Rail

Provision for future monorail system branched off of Hempstead Station. Approximately 2 miles between stations.



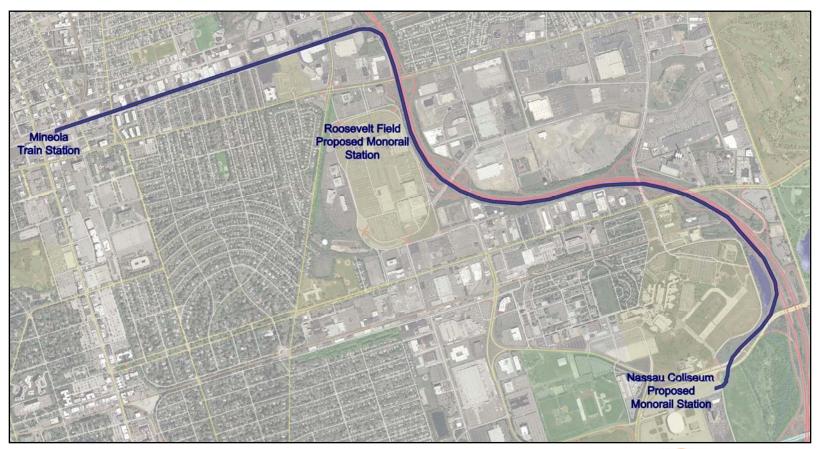






#### Monorail / Light Rail

- Provision for future monorail system branched off of Mineola Station.
- Approximately 4.3 miles between stations.
- Proposed Monorail Station stop at Roosevelt Field.









# Minor League Baseball Stadium







#### Site Plan









## Rendering









#### Minor League Baseball Stadium

The synergies of having a Winter Sports Team and a Summer Sports Team include:

- 1. Maximized use of parking
- 2. Steady flow of visitors
- 3. More tax revenue
- 4. Expanded entertainment value

The management team of The New York Mets have the responsibility of overseeing all operational aspects of the following locations:

- Shea Stadium
- 2. Keyspan Park (Brooklyn Cyclones)
- 3. Tradition Field (Florida)
- 4. Baseball Training Facility, Dominican Republic







## Keyspan Park









### **Tradition Field**









### **Tradition Field**









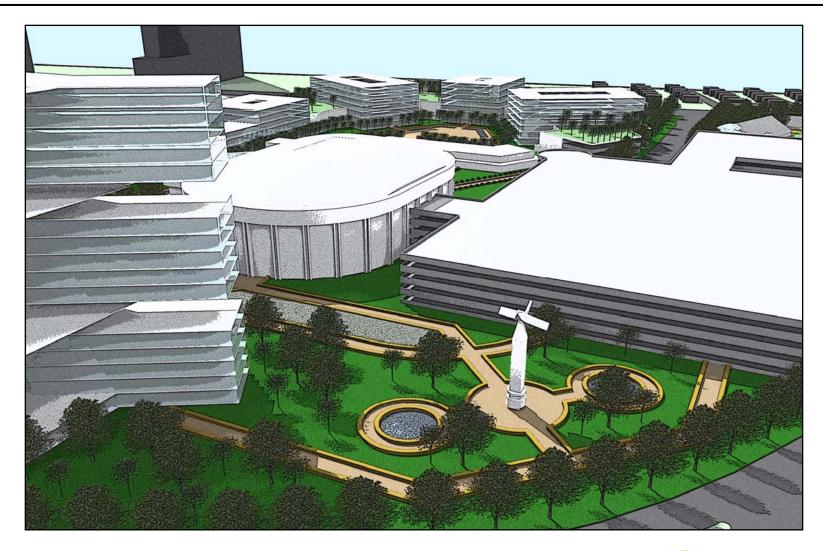
## Veterans Memorial Park







## Rendering









## **Construction Costs**

Zoning

**Taxes** 







#### **Construction Costs**

	<u>Size</u>	<u>Costs</u>
Nassau Coliseum		\$300.0 Million
Retail	1.0 Million SF	\$125.0 Million
Residential Towers	1.3 Million SF	\$292.5 Million
Life Style Residential	700 Thousand SF	\$210.0 Million
Hotel / Conference Center	r 500 Thousand SF	\$100.0 Million
Office	500 Thousand SF	\$100.0 Million
Minor League Stadium	8,000 seats	\$40.0 Million
TOTAL	4.0 Million SF	\$1.43 Billion*

**Note: \* Includes 30% Soft Costs** 







### Zoning

#### CRC has met with Town of Hempstead officials

#### **Current Zoning**

- 1 Residential B single family housing
- 2 Mitchell Field Hotel

#### Renovations to the Coliseum itself would not require any rezoning

• The Coliseum itself falls under Nassau County's jurisdiction

#### <u>Propose an entirely new zone – PUD</u>

- The Town Board would hold a public hearing and then adopt the new zone.
- The process to get the site rezoned takes 2-3 years.







#### Existing Planned Urban Development (PUD) Town of Hempstead

#### **Archstone Roosevelt Center**

1299 Corporate Drive, Westbury

The 173-acre site includes retail, entertainment, hotel, office buildings and housing segments at the former Roosevelt Raceway site.













### Projected Real Estate Taxes

Tota	l Annual Property Taxes	<b>School District Share</b>
Retail	\$9.7 Million	\$5.5 Million
Residential Towers	\$10.9 Million	\$5.7 Million
Life Style Residential	\$5.9 Million	\$3.1 Million
Hotel / Conference Center	\$5.5 Million	\$3.1 Million
Office	\$5.5 Million	\$3.1 Million
Minor League Stadium	\$1.0 Million	\$500 Thousand
TOTAL	\$38.5 Million	\$21.0 Million

Source: Donald Leistman (Koeppel, Martone & Leistman)







### Annual Nassau County Sales Tax

#### Projected Life Style Center Retail Sales Tax

\$17,000,000

**Projected Minor League Stadium Sales Tax\*** 

\$500,000









#### Proposal Highlights

\$300 million in Renovations to the Coliseum

No building will be taller than any existing building in the surrounding area

25 years of experience in stadium/arena management

Minor League Baseball Stadium

Plan not dependent on Islanders

Tentative agreement with SMG

Large financial support from Sterling Equities

Combined real estate development experience of 60 years between SE & BDG

Provision for futures monorail system branched off of Hempstead Station

4 Million square feet of residential, retail, hotel/convention & office

Total Development Cost of \$1.43 Billion

Additional park space, ball fields and green roof buildings

Veterans Memorial Park





